

LOGISTICS IN GEORGIA

SEAMLESS INFRASTRUCTURE IN THE NATION'S NO. 1 STATE FOR BUSINESS



BUSINESS-FRIENDLY CLIMATE

Georgia's cost-competitive climate allows your business to operate at the highest efficiency:

- 5.75 percent corporate income tax rate
- Single-factor gross receipts (or sales) apportionment for corporate income tax
- Job tax credits are valued at \$1,250 - \$4,000 per job and may apply to payroll withholding tax in some cases
- Qualifying businesses that increase their port activity by at least 10 percent may earn an additional \$1,250 per job
- Sales tax exemption for material handling equipment where total purchase or expansion is valued at \$5 million or more
- Local property tax relief possible for qualified land, building and equipment

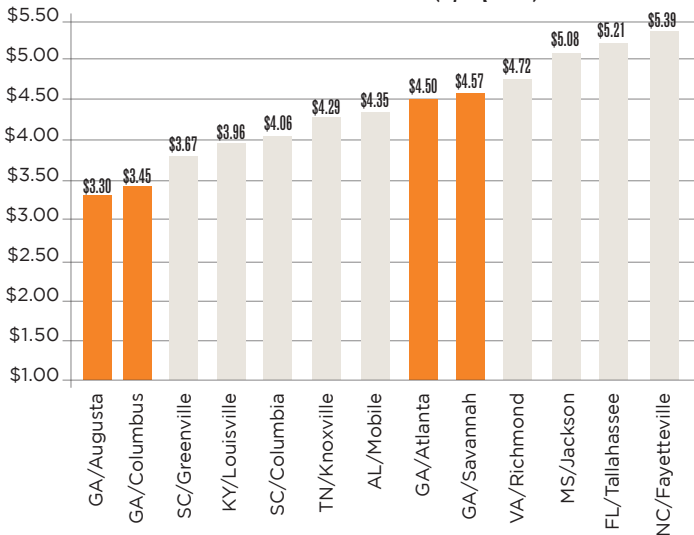


Source: Site Selection, 2013-2017

AFFORDABLE REAL ESTATE

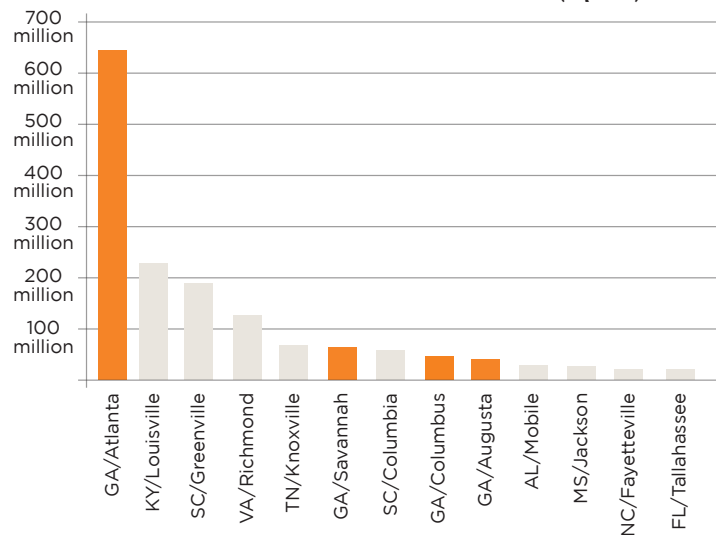
Georgia's availability of land translates into affordable industrial space. With more than 1,500 available buildings, there are a significant number of options to retrofit an existing facility. The state also has more than 60 available shovel-ready industrial sites that are certified under the Georgia Ready for Accelerated Development (GRAD) Sites Program.

INDUSTRIAL LEASE RATES (\$/SQ. FT.)



Source: CoStar Industrial Market Report, 2017 Q3

WAREHOUSE RENTABLE BUILDING AREA (SQ. FT.)



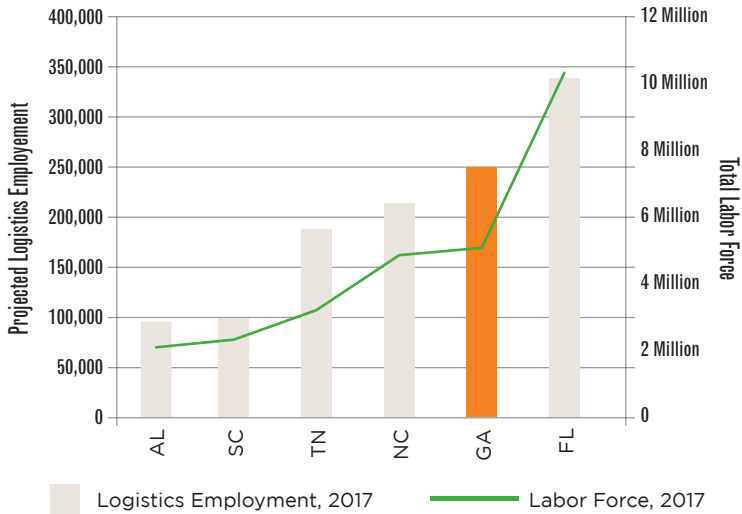
Source: CoStar Industrial Market Report, 2017 Q3

TOP-RANKED WORKFORCE

Your company's success depends on recruiting, training and retaining quality talent. Workforce training and education are at the top of the list in Georgia to help your business grow.

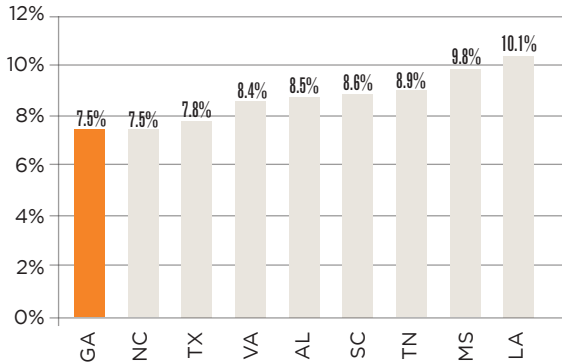
- 6.4 million working-age population (ages 18-64)
- More than 100,000 truck drivers and more than 100,000 laborers and freight, stock and material movers
- Competitive cost of labor
- Right-to-work state
- A reliable workforce with low turnover rates

PROJECTED LOGISTICS OCCUPATIONAL GROWTH



Source: Bureau of Labor Statistics, 2017

WORKFORCE TURNOVER RATE IN TRANSPORTATION AND WAREHOUSING



Source: U.S. Census Bureau, Quarterly Workforce Indicators, 2016 Q2

QUICK START TRAINING

Ranked No. 1 in the U.S. for workforce training, internationally acclaimed **Georgia Quick Start** is a discretionary incentive that provides free, comprehensive workforce solutions for qualified new and expanding companies.

CASE STUDY

Bass Pro Shops' state-of-the-art distribution center in Macon, Ga. needed a well-trained workforce on the day the doors opened, meaning Quick Start needed to begin training employees before the facility was built.

To meet this challenge, Quick Start's team studied Bass Pro's operations in Missouri, documented the process and created a virtual distribution center with animations, video and multimedia technology. Training in this simulated working warehouse was supplemented by Quick Start's customized core skills and job-specific courses.

HIGHER EDUCATION

Georgia's statewide network of colleges and universities meet the rapidly changing workforce demands in the logistics industry.

The Technical College System of Georgia

- A targeted fast-track warehouse & distribution specialist certification program
- Associate of Applied Science degree programs in logistics and supply chain management

Georgia Tech's Supply Chain & Logistics Institute is the largest supply chain and logistics leadership enterprise in the world.

High Demand Career Initiative

A new state-funded initiative for specific programs of study in high-demand career areas (including CDL, Logistics/Transportation, and Diesel Equipment Technology) may pay 100% of a student's technical college tuition.

DEGREES & CERTIFICATIONS IN GEORGIA EACH YEAR

300+
LOGISTICS,
MATERIALS
& SUPPLY
CHAIN MANAGEMENT

400+
INDUSTRIAL
ENGINEERING

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